



# 2017 Annual Report

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## EXECUTIVE DIRECTOR'S MESSAGE



In 2017 SAGE continued to be an important source of support and information for older adults in our community.

Through the efforts of our committed staff and nearly 300 volunteers, SAGE remains a unique and important resource in this part of the state. And as the percentage of older adults grows, (from 15% of the total population in 2017 to 25% by 2060 according to the US Census Bureau) SAGE's role in the community will only become more and more vital.

In 2017 we continued to offer educational programs led by leading experts in the community as well as knowledgeable SAGE staff. Response to these programs was very positive especially for renowned specialists including Dr. Michelle Papka, Director of the Cognitive and Research Center of New Jersey and Dr. Matthew E. Barnas, Geriatric Psychiatrist and Director of New Jersey Memory and Behavioral Care. SAGE's programs are chosen to help older adults face the challenges of aging and to stay safe and live independently at home for as long as possible.

Support groups for adult and children caregivers as well as bereavement groups, led by a SAGE social worker, continue to be a much needed resource in the community. Our in house exercise programs, as well, remain popular with older adults

looking for ways to stay fit and active. The SAGE Spend-A-Day Medical Adult Day Program thrived in 2017 as caregivers looked for medically supervised day care for their loved ones in a safe and social setting. The HomeCare team continues to offer supportive assistance by licensed healthcare professionals to ensure activities of daily living are met while our Guidance, Planning and Support staff help navigate the overwhelming health care system and manage personalized geriatric care.

SHIP at SAGE provided confidential assistance and guidance to Medicare beneficiaries while Meals on Wheels delivered 43,071 healthy meals and a watchful eye to home bound individuals.

Financial support was garnered once again from SAGE's Furniture Restoration Workshop and the SAGE Resale Shop.

Throughout 2017, we assisted older adults in our community with the changing challenges they face as they age by offering valuable programs and support made possible through foundations, corporations, grants, neighbors, friends and our dedicated staff.

A handwritten signature in dark ink that reads "Angela Sullivan". The signature is fluid and cursive, with a small horizontal line underneath.

Angela Sullivan  
SAGE Eldercare Executive Director

# 2017 AWARDS FOR OUTSTANDING SERVICE



Douglas Reed

**Agnes N. Badgley Award**  
was created in 1989 to recognize the invaluable contributions of an outstanding SAGE volunteer.



Marguerite Stewart

**Bob Abelson Carry the Torch Award** was created in 2014 to recognize an exceptional SAGE volunteer who continually demonstrates their commitment to the community-at-large.



PNC Bank

**Community Partner Award**  
was initiated in 1996 to honor local individuals or businesses that generously share their expertise in support of SAGE and older adults in our community.



Summit Luminary Fund

**Good Neighbor Award**  
was initiated in 1996 to honor local organizations that generously share their resources in support of SAGE and older adults in our community.



Jeanne Cassamajor

**Home Health Aide of the Year Award** names the individual who is recognized for their continuous dedication and service to providing quality home care to SAGE clients.

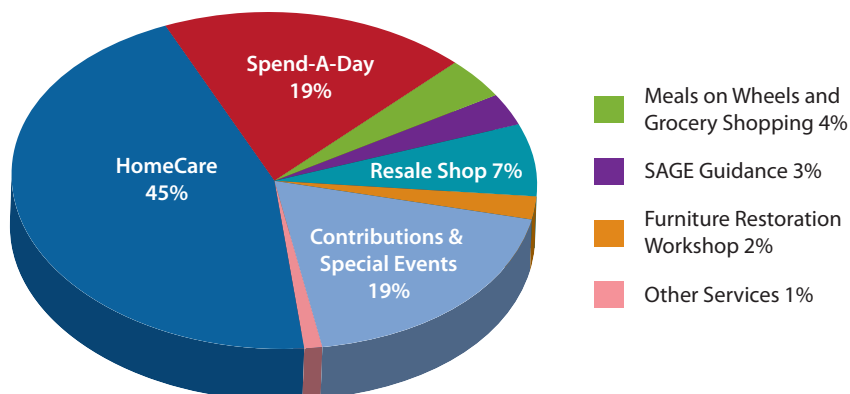


Mount Saint Mary Academy

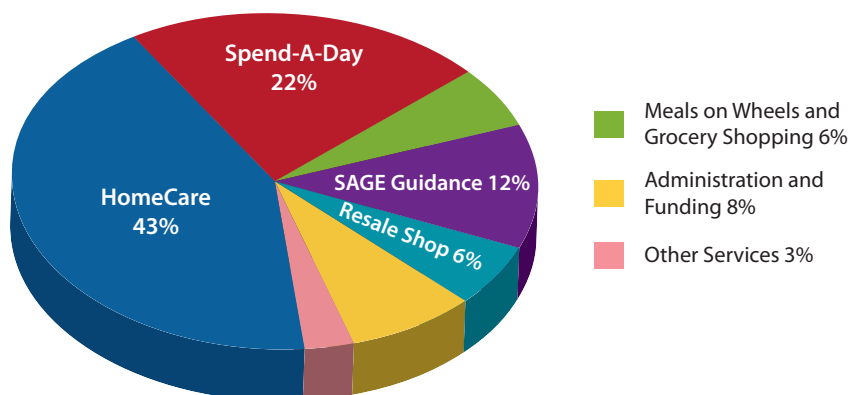
**Outstanding Youth of the Year Award**  
was created in 2005 and acknowledges ongoing volunteer involvement by local youth who have committed their time and service to SAGE.

# SAGE 2017 FINANCIAL OVERVIEW

**2017 Revenue \$3,572,105**



**2017 Expenses \$3,732,876**



The charts are exclusive of depreciation expense and endowment contributions, income, and related expenses. The endowment is an investment fund established to support the organization's ongoing expenditures, capital purchases, or to fund specific projects and programs. As of December 31, 2016, SAGE's Endowment Fund balance was \$898,682.

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# 2017 ACHIEVEMENTS

## **Care Planning**

Served 76 older adults and their families and caregivers through personalized care planning

## **Home Care**

57 certified home health aides and two registered nurses provided 70,447 hours of personal care to 153 clients

## **InfoCare**

Free information, medical assessments, and social work support was provided to 729 individuals

## **Meals on Wheels**

300 volunteers delivered 43,071 meals to 214 older adults

## **Spend-A-Day Adult Day Health Center**

Provided 7,530 days of care for 130 clients, in addition to respite and support for their caregivers

## **Support Services**

Grocery Shopping and Errand Services made 702 trips for 52 clients; Meals with Friends offered extended visits for 18 people; 425 people attended 45 events and workshops on senior health and caregiver education; 66 people attended 171 exercise classes programs; SHIP helped 2,234 people gain access to insurance and Medicare benefits through counseling and presentations

## **Also Offered**

An array of caregiver, family, bereavement, and Alzheimer's caregiver support groups; an emergency food pantry; and full-range of volunteer opportunities that allow seniors to remain socially connected and cognitively stimulated as they provide valuable help to persons in need



## Home Care

### **SAGE HomeCare**

(Accredited by CAHC; RN-supervised certified home health aides  
personal care services) . . . . . 908.273.8400

## Adult Day Program

### **Spend-A-Day Adult Day Health Center**

(socialization, health monitoring, full activity calendar, nutritious meals,  
on-site therapy, daily exercise, transportation, beauty salon, financial  
assistance, Medicaid accepted, VA approved) . . . . . 908.598.5520

## Care Planning

### **Care Planning Services**

(Registered Nurses who specialize in geriatric care; a written summary  
is provided regarding care options and available resources after an  
assessment is conducted) . . . . . 908.598.5522

## Meals on Wheels

**Meals on Wheels** . . . . . 908.273.5554

## Grocery Shopping

**Grocery Shopping and Errand Service** . . . . . 908.273.5554

## Information & Referrals

**InfoCare** . . . . . 908.598.5509

## Medicare Counseling

### **SHIP of Union County**

(State Health Insurance Assistance Program) . . . . . 908.273.6999

## Education and Support

**Community Education** . . . . . 908.598.5529

**Exercise Classes** . . . . . 908.598.5548

**Support Groups** (Alzheimer's, Bereavement, and Caregivers) . . . . 908.598.5509

## Shop SAGE

### **SAGE Resale Shop**

31B Chatham Road, Summit, NJ . . . . . 908.273.5564  
Open Monday to Saturday, 10 am to 5 pm

### **Furniture Restoration Workshop**

290 Broad Street, Lower Level, Summit, NJ . . . . . 908.598.5531  
Open Monday to Friday, 8:30 am to 11:30 am; after business hours, items can  
be left at reception until 4:30 pm

## Help SAGE

**Volunteers** . . . . . 908.598.5514

**Ways to Give** . . . . . 908.598.5504

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## 2017 BOARD OF TRUSTEES

John C. Hoffman, President  
Community Representative

Kathy Clingan, Vice President  
Community Representative

Michael J. Foncannon, Secretary  
PNC Wealth Management

Susan C. Gieser, Esq., Treasurer  
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Maria E. Pasquale  
Celgene Corporation

Claire E. Toth  
Point View Wealth Management, Inc.

Angela Sullivan  
Executive Director

## MISSION STATEMENT

**SAGE Eldercare** is a unique community resource that offers a comprehensive array of programs and services for older adults and caregivers, promoting independence and quality of life.

Every effort has been made to accurately include the names of donors for the 2017 fiscal year. If misspellings, omissions, or other errors have been made, please accept our apologies and call us at 908.598.5504 so that we may correct our records.



Because your home is a great place to age

**290 Broad Street, Summit, NJ 07901 • 908.273.5550**  
**[www.sageeldercare.org](http://www.sageeldercare.org)**