



# 2015 Annual Report

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## PRESIDENT'S MESSAGE



During 2015, SAGE continued to carry out its mission of being a unique community resource that offers a comprehensive array of

programs and services for older adults and caregivers, promoting independence and quality of life. We began to stress our uniqueness with a more intentional emphasis on letting people know about all of our services. SAGE is the place where people can go for more than one service – for instance, HomeCare and Meals On Wheels, or Spend-A-Day and grocery shopping.

The Spend-A-Day Adult Day Health Care program celebrated its 40th anniversary! Adults come to our building for physical, cognitive, and creative activities, meals, and socialization each day. This is a wonderful experience for each of our clients and offers respite for their caregivers.

In early June, we partnered with New Jersey Symphony Orchestra and took a group of donors to hear an open rehearsal. What a delightful afternoon with wonderful music and good conversation on the bus!

In July, we honored our faithful volunteers at our annual luncheon. They assist with daily Meals On Wheels deliveries in parts of Union, Essex, and Morris counties. This year, we added

Meals with Friends, a friendly visitor program. Our Furniture Restoration Workshop is completely volunteer-run. Volunteers help provide free Medicare counseling and information for SHIP of Union County, shop for and deliver groceries, and run errands for local seniors, work at SAGE's Resale Shop, help with activity programming in Spend-A-Day, and assist with general office support. We could not continue our many services without the support of our volunteers!

In October, we enjoyed a Casino Night fundraising event with good-hearted fun and tasty food. So much fun was had by our guests that we plan to hold another Casino Night soon.

Throughout the year, we were able to assist about 7,000 older adults and their caregivers. While we struggle financially as the number of people we serve continues to grow each year, we rely more heavily on the support of foundations, corporations, neighbors, friends, and family. We are so grateful for the continued generosity of our donors and volunteers who help SAGE continue to be a leading resource and service provider in our community.

Regards,

Kitty Hartman  
SAGE Eldercare Board President

# 2015 AWARDS FOR OUTSTANDING SERVICE



Bob McAnally



Denise Miles

**Agnes N. Badgley Award** was created in 1989 to recognize the invaluable contributions of an outstanding SAGE volunteer.

The **Bob Abelson Carry the Torch Award** was created in 2014 to recognize an exceptional SAGE volunteer who also continually demonstrates their commitment to the community-at-large.



ShopRite of Millburn

**Community Partner Award** was initiated in 1996 to honor local individuals or businesses that generously share their expertise in support of SAGE and older adults in our community.



THE JUNIOR LEAGUE OF SUMMIT  
*Women building better communities®*

The Junior League of Summit

**Good Neighbor Award** was initiated in 1996 to honor local organizations that generously share their resources in support of SAGE Eldercare and older adults in our community.



Angelita Garcia



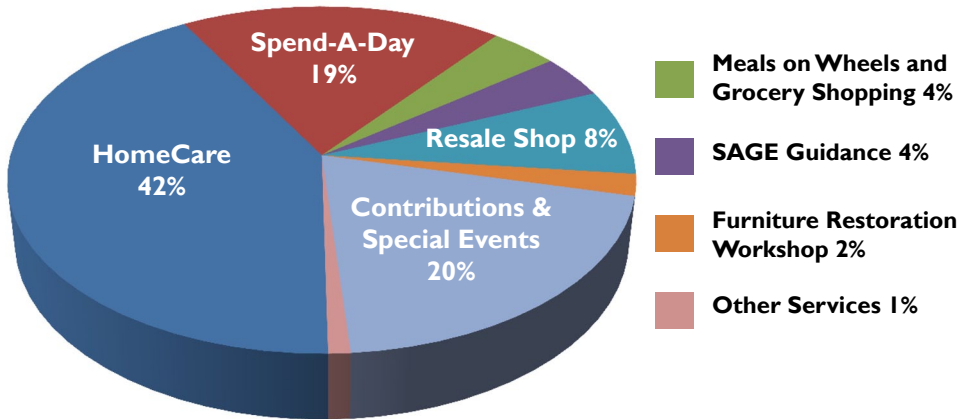
Peter Davey

**Home Health Aide of the Year Award** names the individual who is recognized for their continuous dedication and service to providing quality home care to SAGE Eldercare clients.

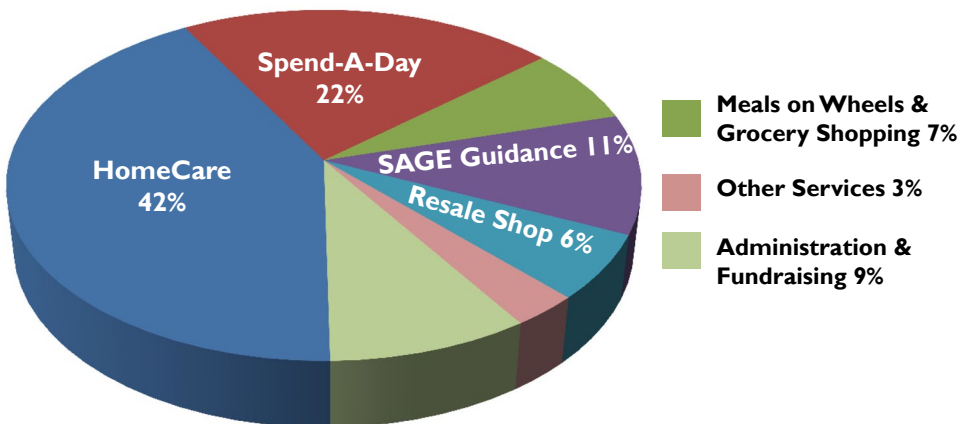
**Outstanding Youth of the Year Award** was created in 2005 and acknowledges ongoing volunteer involvement by local youth who have committed their time and service to SAGE.

# SAGE 2015 FINANCIAL OVERVIEW

**2015 Revenue**      **\$3,490,271**



**2015 Expenses**      **\$3,731,262**



The charts are exclusive of depreciation expense and endowment contributions, income, and related expenses. The endowment is an investment fund established to support the organization's ongoing expenditures, capital purchases, or to fund specific projects and programs. As of December 31, 2015, SAGE's Endowment Fund balance was \$1,028,917.

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# 2015 ACHIEVEMENTS

## **Guidance, Planning, and Support (GPS) Services**

Served 69 older adults and their families through personalized care planning

## **Home Care**

54 certified home health aides and two registered nurses provided 68,430 hours of personal care to 168 clients

## **InfoCare**

Free information and social work support was provided to 1,643 individuals

## **Meals on Wheels**

300 volunteers delivered 44,301 meals to nearly 240 older adults

## **Spend-A-Day Adult Day Health Center**

Provided 7,547 days of care for 119 clients, in addition to respite and support for their caregivers

## **Support Services**

Grocery Shopping and Errand Services made 875 trips for 45 clients; 682 people attended 57 events and workshops; 42 people attended 160 exercise classes programs; SHIP helped 1,643 people gain access to insurance and Medicare benefits and helped 1,362 people through public outreach

## **Also Offered**

An array of caregiver, family, bereavement, and Alzheimer's Association caregiver support groups; and full-range of volunteer opportunities that allow seniors to remain socially connected and mentally stimulated as they provide valuable help to persons in need

## Legacy Donors

*SAGE Eldercare's mission to support the independence, well-being and quality of life for older adults is sustained and enhanced by the invaluable philanthropic commitments of generous benefactors who have chosen to support SAGE's Endowment Fund. Legacy Society members are those who support the Endowment Fund with a gift, either by bequest or other form of a planned gift.*

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\* Founding Members; the above reflects membership as of December 31, 2015

## 1954 Society

*Members of the 1954 Society represent the leadership supporters to SAGE Eldercare's Annual Fund.*

## Champion Donors (\$10,000 and above)

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(\$2,500 -- \$4,999)

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*Thank you to the donors who have chosen to make gifts to SAGE Eldercare either in memory of someone, as a special thank you or to celebrate a milestone. The following friends and family members were honored and remembered.*

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Jean Roland  
Marian Rillo  
Shirley and Marie Sawyer  
Betty M. Semple  
Beverly Semple  
Judy Shipley  
Archibald Stewart  
Susan Virginia Torhan  
Diane Twill  
Bill Walsh  
Pat Walsh  
William A. Walsh  
Florence Williams  
Geraldine Young  
Verna R. Zahn  
Mary Zimmerman

## Matching Gifts

*Matching gift programs are an easy way to double your support to SAGE Eldercare. Visit [www.doublethedonation.com/sageeldercare](http://www.doublethedonation.com/sageeldercare) to see if your company has a matching gift program.*

Ally Financial Inc.  
Bristol-Meyers Squibb  
Chubb & Son  
Fidelity Charitable Gift Fund  
IBM  
Jefferies LLC  
JP Morgan Chase Foundation Matching Gift and Volunteer Grants  
LPL Financial  
Merck Partnership for Giving  
Morgan Stanley c/o Cybergrants, Inc.  
Pfizer Inc.  
The Prudential Foundation Matching Gifts Program

## Care Fund

Breitman Family Foundation, Inc.  
Kiwans Club of Chatham-Madison  
Lakeland Charities Inc.  
Skandinaviska Enskilda Banken  
The Woman's Club of Chatham

## Grant Support

Arnold A. Schwartz Foundation  
Blanche M. & George L. Watts  
Mountainside Community Foundation  
Bouras Foundation, Nicholas J. and Anna K.  
C. R. Bard Foundation, Inc.  
Catholic Human Services Foundation  
E. J. Grassmann Trust  
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George Link, Jr. Foundation  
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Henry E. Niles Foundation  
James N. Jarvie Commonweal Service  
John H. Van Winkle Foundation  
Junior League of Summit  
Manley-Winsler Foundation  
Meals On Wheels America  
Merck Company Foundation

Overlook Medical Center - Community Health Department  
PNC Institutional Investments  
Standish Foundation  
Summit Area Public Foundation  
Summit Luminary Fund  
The Grotta Fund for Senior Care  
The Ralph M. Cestone Foundation  
The Selective Insurance Group Foundation  
The Tyler Foundation  
Union County Office on Cultural and Heritage Affairs  
Union Foundation  
United Way of Northern New Jersey  
Millburn-Short Hills  
Wallerstein Foundation for Geriatric Life Improvement  
Walmart Foundation

## Comprehensive Campaign

The Barbara & Harold Gottesman Family Foundation  
Carol Barrow  
John Cooper  
Hugh D'Andrade  
Rajendra Ghai  
Susan Gieser  
Baxter Graham  
Katherine Hartman  
John Hoffman  
Thomas Inglesby  
M3Development  
Other Fellow First Foundation Fund of the Community Fund  
The Reeves Foundation, Inc.  
Angela Sullivan  
The Thomas Glasser Foundation



290 Broad Street, Summit, NJ 07901

908.273.5550

contactus@sageeldercare.org

www.sageeldercare.org

## Home Care

### **SAGE HomeCare**

(Accredited by CAHC; RN-supervised certified home health aides personal care services) . . . . . 908.273.8400

## Adult Day Program

### **Spend-A-Day Adult Day Health Center**

(socialization, health monitoring, full activity calendar, nutritious meals, on-site therapy, daily exercise, transportation, beauty salon, financial assistance, Medicaid accepted, VA approved). . . . . 908.598.5520

## Care Planning

### **Guidance, Planning and Support (GPS) Services**

(Registered Nurses who specialize in geriatric care; a written summary is provided regarding care options and available resources after an assessment is conducted). . . . . 908.598.5522

## Meals on Wheels

**Meals on Wheels** . . . . . 908.273.5554

## Grocery Shopping

**Grocery Shopping and Errand Service** . . . . . 908.273.5554

## Information & Referrals

**InfoCare** . . . . . 908.598.5509

## Medicare Counseling

### **SHIP of Union County**

(State Health Insurance Assistance Program) . . . . . 908.273.6999

## Education and Support

**Community Education** . . . . . 908.598.5529

**Exercise Classes** . . . . . 908.598.5548

**Support Groups (Alzheimer's and PREP)** . . . . . 908.598.5548

## Shop SAGE

### **SAGE Resale Shop**

31B Chatham Road, Summit, NJ . . . . . 908.273.5564

Open Monday to Saturday, 10 am to 5 pm

### **Furniture Restoration Workshop**

290 Broad Street, Lower Level, Summit, NJ . . . . . 908.598.5531

Open Monday to Friday, 8:30 am to 11:30 am; after business hours, items can be left at reception until 4:30 pm

## Help SAGE

**Volunteers** . . . . . 908.598.5514

**Ways to Give** . . . . . 908.598.5504

SAGE is a non-profit organization that is a community resource and leading provider of innovative services and programs that meet the changing needs of older adults, families, and caregivers.

## 2015 BOARD OF TRUSTEES

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Community Representative

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Angela Sullivan  
Deputy Executive Director

### MISSION STATEMENT

**SAGE Eldercare is a unique community resource that offers a comprehensive array of programs and services for older adults and caregivers, promoting independence and quality of life.**

Every effort has been made to accurately include the names of donors for the 2015 fiscal year. If misspellings, omissions, or other errors have been made, please accept our apologies and call us at 908.598.5503 so that we may correct our records.



Because your home is a great place to age

**290 Broad Street, Summit, NJ 07901 • 908.273.5550**  
**[www.sageeldercare.org](http://www.sageeldercare.org)**